

Mr Ben Woodthorpe
Woodthorpe IT Solutions Ltd
23 Midland Terrace
West Houses
Derbyshire
DE55 5AB

16th November 2010

Dear Ben,

Just a few lines to express my gratitude for the effort you have put into building client focus for our practice.

Since we have installed and been using the system my life has never been easier, we have seen significant benefits in the following areas:-

- We have not missed a deadline since using it, and thus not incurring costs for us or our clients in penalties.
- The time scale between a client's year end and having completed accounts and tax calculations has been halved.
- The main impact of this is that income has been dragged forward some 4 months increasing profits in the first year of purchase many times covering the cost of the software.
- The job lists by operative have enabled us to ensure that as work is completed on individual clients the working schedules are stored in our work in progress boxes and filed in the appropriate area, this has two main advantaged, firstly, everybody knows exactly where the files are and, secondly, all desks are tidier for it.

Also it has made our staff member's lives easier and made for a more pleasant working environment because desks are clearer and as such more impressive to clients when they visit our offices.

So from all of us at Milestone a large vote of thanks is in order from a very satisfied customer.

Yours sincerely,



A.W.Miles F.C.M.A., A.I.M.C., B.A.(Hons)
Managing Director